

72% OF OUR CLIENTS ARE FULL TIME REAL ESTATE INVESTORS AND OWNERS WITH STRICT GOAL EXPECTATIONS

Clients				
	Term of Business	Size / Transactions	Agency Role	Services Performed
Bridge Development	5 Years	945,645	Asset	Brokerage Investment
CenterPoint Properties	15 Years	1,000,000	Asset	Brokerage
Rothbart Construction Realty	5 Years	876,260	Asset	Brokerage
Duke Realty	15 Years	335,000	Asset	Brokerage
KBS Realty Advisors	1 Year	427,290	Asset	Brokerage
Liberty Property Trust	3 Years	385,000	Asset	Brokerage
TCB Development	4 Years	186,034	Asset	Brokerage Investment
ProLogis	4 Years	133,065	Asset	Brokerage
AMB Property Corporation	2 Years	255,000	Asset	Brokerage
RREEF	2 Years	160,742	Asset	Brokerage
Wrightwood Capital	5 Years	112,164	Asset	Brokerage
Janko Group	2 Years	70,984	Asset	Brokerage
PanCor Construction & Development	10 Years	10	Asset	Brokerage
Unions Plumbers & Pipefitters Union Garbage Collectors Union Carpenters Union Sheet Metal Union	8 Years 5 Years	12 782,621	Asset	Brokerage
Minooka School District	1 Year	200 Acres	Tenant Rep	Brokerage
Pincipal Real Estate Investors	2 Years	112,000	Asset	Brokerage
Tom's Price Furniture	3 Years	100,000	Tenant Rep	Brokerage
Cummins Engine North America	10 Years	5	Investment	Brokerage
Arandall Corporation	1 Year	126,174	Tenant Rep	Brokerage Material Handling
Giant Steps Illinois, Inc	1 Year	72,830	Investment	Brokerage
Progressive Transportation	1 Year	42,028	Tenant Rep	Brokerage
Optimum Food Group	1 Year	60,000	Tenant Rep	Brokerage

65% OF OUR DEALS ARE DIRECT, SAVING OUR CLIENTS COMMISSION COSTS

Closed Deals				
	Comprehensive	Industrial	Office	
Average Number of Deals Annually	65	51	14	

Current				
	Comprehensive	Industrial	Office	Land
Total Rentable Building Area	3,297,495	2,321,828	975,667	326
Largest Available	145,528	145,528	40,480	
Average Available	19,949	11,834	11,834	

SERVICES

- Brokerage Services** | Office, Industrial and Land
- Investment Services** | Office, Industrial, Land and Retail
- Property/Facilities Management Services** | All product types
- Project /Construction Management Services** | All product types
- Valuation/Advisory Services** | All product types
- Material Handling Services** | Warehouse/Distribution properties